

FOR IMMEDIATE RELEASE



SCALABLE SOFTWARE ACQUIRES WININSTALL FROM ATTACHMATE
Scalable Software Expands Asset Management Offering

HOUSTON and LONDON, June 30, 2008 — Scalable Software Limited, a leader in IT Asset Lifecycle Management solutions, announced today that it has completed the acquisition of the WinINSTALL® Desktop Management business from Attachmate of Seattle, Wash. Terms of the deal were not disclosed.

The WinINSTALL product family is used by over 10,000 companies worldwide providing comprehensive Desktop Management, enabling organizations to automatically deploy, update, and manage software or security for desktops, servers, and notebook computers. With its unique Client Reset Template approach, the tightly integrated WinINSTALL suite allows IT administrators to define process workflows that dynamically manage PCs and other devices from purchase to retirement helping IT organizations to streamline operations, reduce costs, improve quality of service and maintain a stable operating environment.

WinINSTALL customers include: Bon Secours Health System, BAE Systems, Washington Division of URS Corporation, Royal Borough of Kensington and Chelsea.

CEO Mark Cresswell said, "WinINSTALL significantly broadens Scalables product coverage and adds a large, satisfied customer base. In addition, the WinINSTALL team enhances Scalable significantly with additional talent in sales, marketing, development and customer support. This transaction enables us to accelerate our plans to become the solution provider of choice for progressive companies looking at tools to rapidly drive down the direct costs of maintaining IT services and to deliver those services more efficiently."

"IT Asset Management and IT Governance initiatives are taking more CIO and IT manager time," said Fred Broussard, Research Director, Enterprise System Infrastructure Software, for IDC. "Solutions such as WinINSTALL, augmented with asset discovery, asset intelligence and license management capabilities into its core portfolio, can help IT organizations address this critical function."

On the intersection between IT asset management and PC lifecycle management, Gartner notes: "As implementations mature, change and configuration management processes and tools become integral to successful inventory and license management. Technicians installing software on PCs must verify that a user is entitled to the software and that licenses are available for deployment. Integration with PC lifecycle tools is a requirement, especially if they're the source of auto-discovery/inventory data." (1)

Scalable has assumed all sales and marketing activities as well as development, technical support, training and professional services efforts for the WinINSTALL product family. Customers and channel partners will benefit from the dedicated team members that have extensive knowledge of the PC Lifecycle Configuration Management market.

(more)

About Scalable Software

Since 1999, Scalable Software has been a proven innovator in delivering cost-effective IT asset lifecycle management solutions. Scalable solutions help IT professionals manage the entire life cycle of IT assets from the moment it enters the organization until it is retired in a cost-effective manner. By focusing on the exact IT asset needs of an organization, Scalable solutions ensure capital is optimally deployed, overspending is reduced, profitability is improved and productivity greatly enhanced. Scalable Software solutions are supported through a network of partners with customers throughout North America, Europe and Asia. For more information, visit www.scalable.com.

(1) Patricia Adams and William R. Snyder, Gartner, Inc., "MarketScope for the IT Asset Management Repository, 2008," published April 21, 2008.

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